# Financial Highlights for FY2017 2Q

Imagica Robot Holdings Inc.

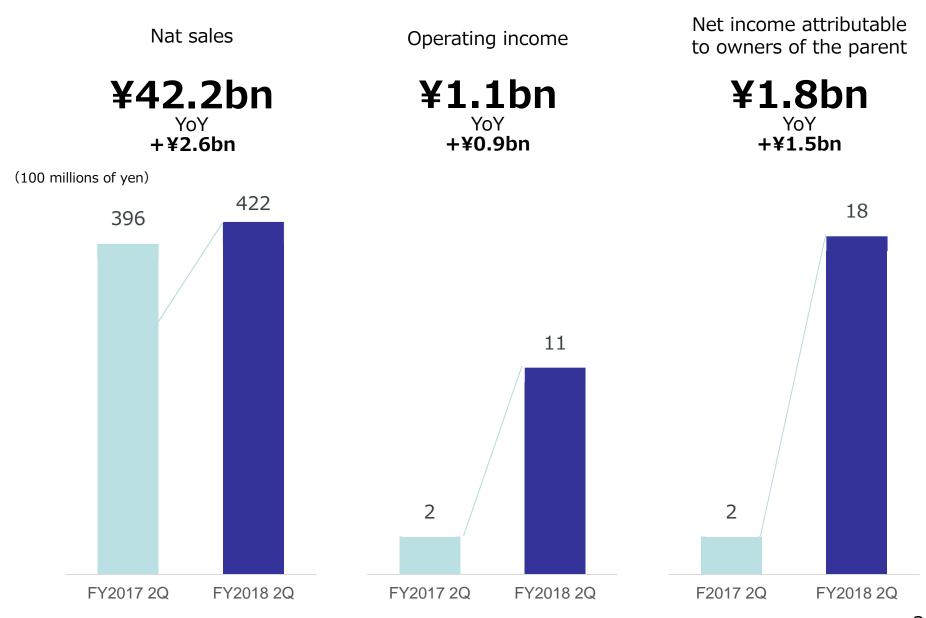
November 7, 2017

#### Summary

- Net sales increased 7% YoY

  (Excluding the impact of sales IMAGICA TV, 15% YoY)
- OP reached ¥1.1bn (5 times YoY)
  Improvement of Media localization segment was attributable to this performance greatly.
- Gain on sales of IMAGICA TV stocks are posted ¥2.1bn and Net profit records ¥1.85bn
- Consolidated forecast for FY2018 was revised based on 2Q performance

#### Highlight of financial results



### 2QFinancial results by segments

(Millions of yen)		FY2016	FY2017			Factor	
		2Q Actual	2Q Actual	YoY ratio	YoY	r actor	
	Net sales	9,070	10,705	18.0%	1,635	> Decrease YoY in Anime	
Content Creation	Operating		<b>277</b> (2.6%)	△51.1%	△289	distribution from production committee  Decrease YoY CM production	
	Net sales	12,397	13,642	10.0%	1,245		
Production Services	Operating income	<b>356</b> (2.9%)	<b>611</b> (4.5%)	71.4%	254	<ul><li>performance.</li><li>Increase sales in the game CG and debugging businesses.</li></ul>	
	Net sales	10,242	12,235	19.5%	1,992	> Business for OTT saw strong	
Media Localization	Operating income	△ <b>1,024</b> (%)	<b>△25</b> (%)	-	999	<ul> <li>performance</li> <li>Performance was improved due to improvement of direct margin in Europe.</li> </ul>	
Imaging	Net sales	5,747	6,419	11.7%	672	> Increase sales in 4K-	
Systems & Solutions	Operating income	<b>358</b> (6.2%)	<b>440</b> (6.9%)	22.9%	82	broadcasting system and maintenance service.	

<sup>\*</sup>OTT = "Over The Top" means the companies excluding telecommunications that provide contents such as video and audio. 4

#### Revision on consolidated forecast

## Net sales remains, but Operating income, Ordinary income and Net income were revised upward.

(Millions yen)

	FY2015	FY2016		FY2017			
	Actual	Actual	Previous Forecast	Revised forecast	Difference ratio	Difference	
Net sales	70,036	87,586	87,900	87,900	0.0%	0	
Operating income	653	1,787	1,600	1,800	12.5%	200	
(Ratio)	(0.9%)	(2.0%)	(1.8%)	(2.0%)			
Ordinary income	760	2,014	1,500	1,800	20.0%	300	
(Ratio)	(1.1%)	(2.3%)	(1.7%)	(2.0%)			
Net income (loss) attributable to owners of the parent	△1,555	1,707	2,200	2,300	4.5%	100	
Earnings per share of common	△34.93	38.35	49.40	51.6	4.5%	2.2	

#### Revision on forecast by segments

(Millions yen)		FY2017 2Q Actual	FY2017 Previous forecast	FY2017 Revised forecast	Difference	Perspective
	Net sales	10,705	24,000	24,300	300	Sales forecast raised due to strong orders for TV animation. OP
Content Creation	Operating income	277	900	700	△200	decreased due to low distribution from the animation production
	(Ratio)	(2.6%)	(3.8%)	(2.9%)	△200	committee.
Production	Net sales	13,642	28,000	27,800	△200	Sales in TV business are expected to
Services	Operating income	<b>611</b> (4.5%)	<b>1,100</b> (3.9%)	<b>1,100</b> (3.6%)	0	decline temporarily, but we maintain OP.
	Net sales	12,235	24,000	24,000	0	Sales for OTT was favorable in the
Media Localization	Operating income	△25	<b>△1,050</b>	△650	400	first half, but will return to normal base in the second half. Such as IT expenses are expected to increase in
	(Ratio)	(%)	(%)	(%)		the second half.
Imaging Systems & Solutions	Net sales	6,419	14,000	14,000	0	The Order of 4K system in broadcast
	Operating income (Ratio)	<b>440</b> (6.9%)	<b>1,300</b> (9.3%)	<b>1,300</b> (9.3%)	0	station is steady. No change in the initial forecast.

<sup>\*</sup>OTT = "Over The Top" means the companies excluding telecommunications that provide contents such as video and audio. 6

### Appendix.

#### Consolidated profit and loss statement

#### (Million of yen)

	FY2015	FY2016	FY2017	7	
	2Q Actual	2Q Actual	2Q Actual	YoY ratio	YoY
Net sales	29,767	39,615	42,263	6.7%	2,648
Gross profit	9,209	11,942	11,536	△3.4%	△406
(Ratio)	(30.9%)	(30.1%)	(27.2%)		
Operating income(loss)	△210	228	1,131	395.8%	903
(Ratio)	(-%)	(0.6%)	(2.6%)		
Ordinary income(loss)	<b>△118</b>	272	1,218	347.2%	946
(Ratio)	(-%)	(0.7%)	(2.8%)		
Net profit (loss) before taxes	<b>△141</b>	223	3,318	1,382.0%	3,094
Net income attributable to profit	27	278	1,856	566.0%	1,578
(Reference) Operating income before goodwill	204	984	1,855	88.4%	871

Operating income before goodwill includes operating income, goodwill amortization and intangible fixed assets amortization.

#### Consolidated financial statements

		Year ended March 31, 2017	2Q FY2017	Difference	[-(
	Current assets	38,706	38,343	△363	
	Cash and deposits	8,716	10,722	+2,005	
	Non-current assets	29,500	27,691	△1,809	
	Goodwill	7,203	6,616	△587	]
	Total Assets	68,207	66,034	△2,172	
	Current liabilities	24,273	22,252	△2,020	
	Short-term loans payable	4,793	4,677	△116	
	Non-current liabilities	13,992	12,173	△1,818	
	Long-term loans payable	8,735	7,489	△1,245	]]
	Total Liabilities	38,265	34,426	△3,839	
	Shareholder's equity	25,690	27,102	+1,411	
	Accumulated other comprehensive income	622	1,055	+432	
	Non-controlling interests	3,628	3,450	△178	
	Total Net assets	29,941	31,608	+1,666	1
	負債純資産合計	68,207	66,034	△2,172	
(Reference) Net Cash		△4,813	△1,444	3,369	
(Reference) Equity		26,313 (38.6%)	28,157 (42.6%)		

Difference breakdown

Current assets△363M
Cash and deposits +2,005M
Notes and accounts receivable- trade
△2,886M

Non-current assets△1,809M Goodwill△587M Others△436M Investments securities+705M Deferred tax asset△1,031M

Current liabilities △2,020M

Notes and accounts payable- trade
△2,254M

Income taxes payable △444M

Advance payment+1,456M

Shareholder's equity
Net income +1,856M
Dividend payment △445M

Non-controlling Interests Mainly for SDI Media Group,Inc

Net cash = Cash and deposits - debt  $10,772-(4,677+7,489)=\triangle 1,444$ 

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#### キャッシュ・フローの状況

	FY2016 2Q	FY2017 2Q
Income before income taxes	223	3,318
Depreciation and Amortization	1,341	1,297
Amortization of goodwill	431	431
Decrease (increase) in notes and accounts receivable-trade	3,377	2,396
Decrease (increase) in inventories	△3,483	△615
Increase (decrease) in notes and accounts payable-trade	△974	△1,851
Income taxes (paid) and refund	△232	△1,381
Other	655	△1,709
Cash flows from operating activities	1,338	1,886
Purchase of property, plant and equipment	△1,058	△725
Purchase of investments in subsidiaries resulting in change in scope of consolidation	△4,294	-
Payments for sales of investments in subsidiaries resulting in change in scope of consolidation		2,941
Other	13	△231
Cash flows from investing activities	△5,339	1,985
Cash dividends paid	△667	△445
Net increase (decrease) in short-term loans payable	782	△220
Net increase (decrease) in long-term loans payable	2,054	△1,115
Other	△186	△126
Cash flows from financing activities	1,983	△1,908
Net increase (decrease) in cash and cash equivalents	△2,261	2,005
Cash and cash equivalents at end of period	10,240	10,721