# Consolidated Financial Highlights for the Third Quarter of the fiscal year ending December 31, 2021

## IMAGICA GROUP Inc.

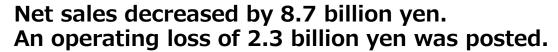
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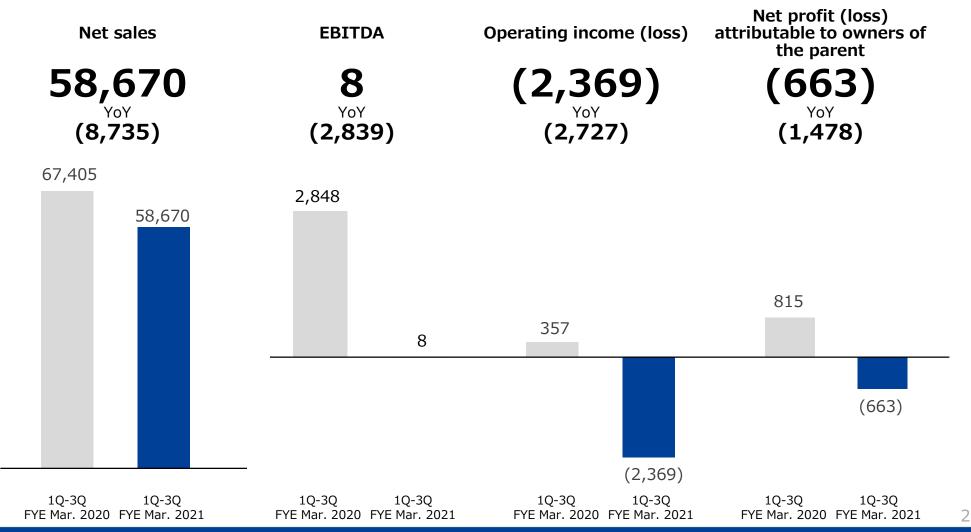


## Highlights of Financial Results for the First Three Quarters





(Million Yen)



<sup>\*</sup> EBITDA includes: Operating income, depreciation and amortization, goodwill amortization and intangible fixed assets amortization including trademarks

## Third Quarter Results (October 1 to December 31)



Both net sales and profit improved in the third quarter, compared to the second quarter.

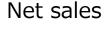
(Million Von)	1Q	2Q	3Q (October 1 to December 31)		1Q-3Q (Apr. 1 to Dec. 31)	
(Million Yen)	Actual	Actual	Actual	% Change from 2Q/ Change from 2Q	Actual	
Net sales	16,855	18,980	22,835	20.3%	58,670	
Operating income (loss)	(1,868)	(760)	259	1,019	(2,369)	
Ordinary income (loss)	(1,942)	(986)	199	1,185	(2,729)	
Net profit (loss) attributable to owners of the parent	(1,213)	(739)	1,289	2,028	(663)	
EBITDA (Reference)	(1,063)	37	1,034	997	8	

## **Content Creation (Quarterly Performance)**

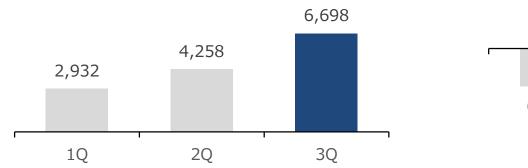


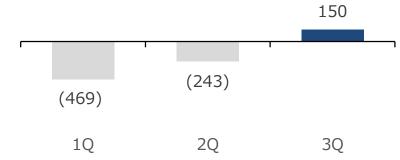
## Performance bottomed out in the first quarter and both net sales and the operating income (loss) improved gradually from the second quarter onward.

(Million Yen)



### Operating income (loss)





- ✓ Live action films and anime feature film productions, which had been postponed, were released.
- ✓ OTT streaming of dramas began (Alice in Borderland, an original Netflix series planned and produced by ROBOT COMMUNICATIONS, INC.)
- ✓ Orders increased for live streaming of live music performance recordings and other events without audiences.
- ✓ The number of new orders for TV commercials and other advertisements did not rebound.
- ✓ The number of TV animation series produced continued to decline and changes in delivery and TV program broadcasting schedules continued to occur.

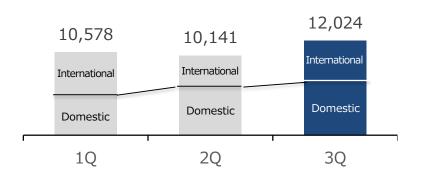
## **Production Services (Quarterly Performance)**



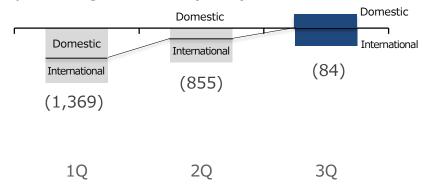
## In the domestic market, orders showed signs of a rebound and operating income moved into the black in the third quarter.

(Million Yen)

#### Net sales



#### Operating income (loss)

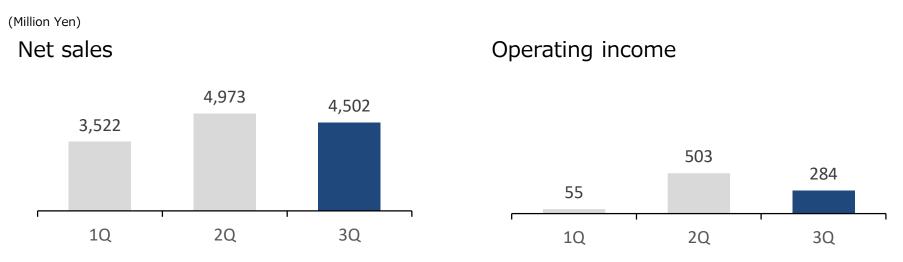


- ✓ Media and post-production services: This segment continued to secure post-production orders for TV programs. Orders for post-production services for TV commercials and animation and encoding and other services for OTT projects also increased.
- ✓ Video shooting, streaming, and archiving services: The resumption of sports events and shift of live music performances to online streaming resulted in an increase in orders.
- ✓ International media services (localization) saw continued severe conditions in various countries in the Americas and orders declined, despite the resumption of operations at dubbing studios.
- ✓ Human talent services saw an increase in new orders for debugging business and orders for Game 3DCG production also remained firm, despite the difficult conditions in the creative talent dispatch and referral business.

## **Imaging Systems & Solutions (Quarterly Performance)**



#### Online delivery system sales for TV commercials continued to expand and sales in the Asian region were also firm.



- ✓ The online delivery system for TV commercials saw an increase in the number of TV commercials delivered due to expanding market needs, securing growth in sales.
- ✓ Some projects for TV broadcasters decreased in number or shrank in size and others were postponed.
- ✓ Conditions were tough for high-speed cameras in Japan, Europe, and the U.S., while sales showed signs of rebounding in the Asian region.
- ✓ Sales of video and image processing LSI for Taiwan and China continued to remain firm.

## Financial Results by Segment (1Q-3Q)



## The Imaging Systems & Solutions segment has continued to earn a profit since the first quarter.

(Million Yen)		1Q-3Q FYE Mar. 2020	1Q-3Q FYE Mar. 2021		
		Actual	Actual	YoY	% YoY
	Net sales	20,038	13,888	(6,149)	(30.7%)
Content Creation	Operating income (loss)	(203)	(562)	(359)	-
	(Operating margin)	_	_		
	Net sales	35,663	32,743	(2,919)	(8.2%)
Production Services	Operating income (loss)	(550)	(2,308)	(1,757)	-
	(Operating margin)	_	_		
	Net sales	12,784	12,997	212	1.7%
Imaging Systems & Solutions	Operating income (loss)	1,478	842	(636)	(43.0%)
	(Operating margin)	11.6%	6.5%		
Others	Net sales	(1,080)	(959)	120	_
	Operating income (loss)	(367)	(340)	26	-
	Net sales	67,405	58,670	(8,735)	(13.0%)
Consolidated total	Operating income (loss)	357	(2,369)	(2,727)	

## Consolidated Forecast for Fiscal Year Ending March 31, 2021



#### The forecast for the full year remains unchanged.

6.1111	FYE Mar. 2020	FYE Mar. 2021					
(Million Yen)	Actual	1Q-3Q	YoY	Full year forecast	YoY (Full year)	% YoY (Full year)	
Net sales	94,090	58,670	(8,735)	84,000	(10,090)	(10.7)%	
Operating income (loss)	1,351	(2,369)	(2,727)	(2,200)	(3,551)	_	
(Operating margin)	(1.0%)	(-)	-	(-)	-		
Ordinary income (loss)	416	(2,729)	(2,418)	(2,650)	(3,066)	_	
Net profit (loss) attributable to owners of parent	664	(663)	(1,478)	(1,150)	(1,814)	_	
Earnings (Loss) per share (Yen)	15.05	(14.96)	(33.45)	(25.91)	(40.96)	_	
EBITDA (Reference)	4,706	8	(2,839)	1,255	(3,451)	(73.3%)	

## **Group Reorganization**



## Announced January 22 Establishment of new subsidiaries, structural reform of Production Services, and Group business reorganization

Two new subsidiaries were established to improve Group growth and profitability.

- (1) Imagica Entertainment Media Services, Inc.
- (2) IMAGICA Lab. Inc.

See next page for details

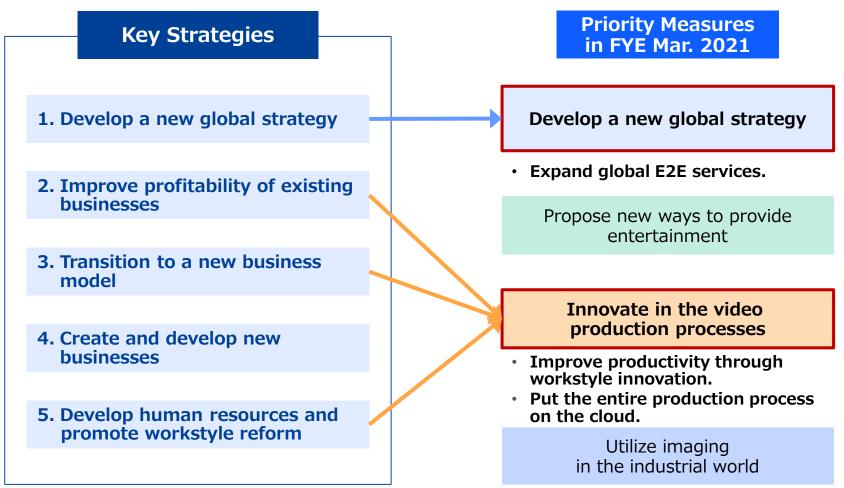
## Supplemental Materials on Establishment of New Subsidiaries, Structural Reform of Production Services, and Group Business Reorganization

January 22, 2021



## **Mid-term Business Strategy**

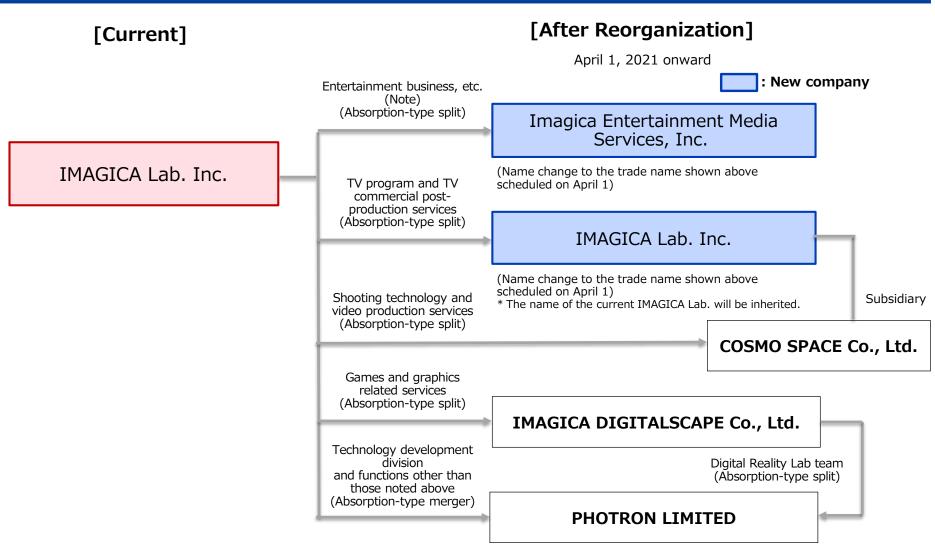
Development of global strategy and pursuit of video production reform through structural reform of Production Services and Group Reorganization aimed at achieving the Integration to 2021 Mid-term Business Strategy



## **Specific Measures**

Split off IMAGICA Lab. Entertainment business as an independent business. Develop a new 1 Strengthen alliance with Pixelogic and expand global E2E services. global strategy Aim for a highly profitable structure that serves as the engine for Group growth. Split off IMAGICA Lab. TV/CM post-production business as an independent business. Create a new business model through the switch to cloud-based services, remote production, etc. Build a strong profit structure and transform the business. Clearly specify the core businesses of subsidiaries. Reorganize and consolidate the shooting, video production, and Innovate in the video 3 game-related businesses of IMAGICA Lab. and optimize and production processes maximize business expansion. Establish a Group technology development division in PHOTRON LIMITED. 4 Integrate IMAGICA Lab. and IMAGICA DIGITALSCAPE technical talent into PHOTRON. Accelerate innovation in video production.

## **Group Business Reorganization**



Note: Entertainment business, etc.: Feature film, dramas, anime, and other source video production and distribution-related technical services (Distribution, streaming, packaging, localization, etc.), and film-related services

## Appendix.

### **Consolidated Statements of Income**



(Million Yen)	1Q-3Q FYE Mar. 2020	1Q-3Q FYE Mar. 2021		
	Actual	Actual	YoY	% YoY
Net sales	67,405	58,670	(8,735)	(13.0%)
Gross profit (loss)	16,919	12,932	(3,987)	(23.6%)
(Gross margin)	25.1%	22.0%		
Operating income (loss)	357	(2,369)	(2,727)	_
(Operating margin)	0.5%	_		
Ordinary profit (loss)	(310)	(2,729)	(2,418)	_
(Ordinary margin)	_	_		
Extraordinary income	1,688	2,216	528	31.3%
Extraordinary losses	59	154	94	158.3%
Net profit (loss) before taxes	1,317	(667)	(1,985)	_
Net profit (loss) attributable to owners of parent	815	(663)	(1,478)	_
	1		T	
EBITDA(Reference)	2,848	8	(2,839)	(99.7%)

<sup>\*</sup> EBITDA includes: Operating income, depreciation and amortization, goodwill amortization and intangible fixed assets amortization including trademarks

## **Consolidated Balance Sheets**



(Mi	llion Yen)	As of Mar. 31, 2020	As of Dec. 31, 2021	YoY	Main Factors
	Current assets	35,295	35,070	(224)	
(0	Cash and deposits	7,339	7,641	302	Notes and accounts receivable-trade: (977) Inventories: (768) Other: +1,265
Assets	Non-current assets	26,859	36,317	9,457	Investment securities: +372
٩	Goodwill	3,167	15,480	12,312	Shares of subsidiaries and affiliates: (1,624) Deferred tax asset:(2)
	Total Assets	62,154	71,387	9,232	
	Current liabilities	25,762	32,347	6,584	Notes and accounts payable-trade: (1,116) Short-term loans payable: +8,998
	Short-term loans payable	5,004	14,002	8,998	Income taxes payable: (1,365) Advances received:(501)
	Non-current liabilities	8,913	14,394	5,480	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
ets	Long-term loans payable	5,510	10,278	4,767	Long-term loans payable: +4,767
t Assets	Total Liabilities	34,676	46,741	12,065	
/ Net	Shareholders' equity	25,428	22,352	(3,075)	(Reference) Equity capital
Liabilities	Accumulated other comprehensive income	(361)	(252)	108	As of March 31, 2020: 25,066 (40.3%)
Lia	Stock acquisition rights	11	11	_	As of December 31, 2020: 22,099 (31.0%)
	Non-controlling interests	2,400	2,534	134	
	Total Net Assets	27,478	24,645	(2,832)	
	Total Liabilities and Net Assets	62,154	71,387	9,232	
	Net Cash	(3,175)	(16,638)	(13,463)	(Cash and deposits —long and short loans payable)

## Business segment list of consolidated subsidiaries



Content Creation	Production Services	Imaging Systems & Solutions
ROBOT COMMUNICATIONS INC.	IMAGICA Lab. Inc.	PHOTRON LIMITED
P.I.C.S. Co., Ltd.	IMAGICA LIVE Corp.	PHOTRON M&E Solutions Inc.
OLM, Inc.	COSMO SPACE Co., Ltd.	PHOTRON USA, INC.
OLM Digital, Inc.	IMAGICA SDI Studio, Inc.	PHOTRON EUROPE LIMITED
OLM Ventures Inc.	SDI Media Group, Inc.	i-Chips Technology Inc.
Sprite Animation Studios	PPC Creative Limited	IPmotion Inc.
	IMAGICA DIGITAL SCAPE Co., Ltd.	
	IMAGICA ALOBASE Co., Ltd.	
	Shonan Hi-tech Planning Co.,Ltd.	
	Weather Map Co., Ltd.	
	%Pixelogic Holdings, LLC added from 4Q	

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#### **DISCLAIMER:**

The forward-looking statements for the current and future business periods described in this document are formulated based on the plans and prospects of the Group as of the date on which these materials were disclosed. Actual performance may differ from numerical forecasts due to the uncertainties inherent in the judgments and assumptions made, as well as possibility of future changes that may occur in business management and internal and external circumstances.